

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Changxing Benneng Gas Appliance Co., Ltd.

长兴奔能燃具有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Industrial Concentration District, Baixian Town, Changxing County, Huzhou City, Zhejiang Province, China
City / Country:	Huzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	gasburner
Gold Supplier Company Name:	Changxing Benneng Gas Appliance Co., Ltd.
Contact Person:	Ms. Lisa Yu
Phone Number:	0086-572-6775708
Fax Number:	0086-572-6776078
Email:	lisa@gasbn.com.cn
Website Address (URL):	http://gasbn.en.alibaba.com/

*Service Provided by SGS
Report No.: 15383556_P+T*





Report Number:	15383556_P+T		
Date of Assessment:	02/Nov./2016	Report Date:	02/Nov./2016
Assessor's Name:	Terence Tan	Validity Period:	03/Nov./2016 -- 02/Nov./2017
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

SGS's Disclaimer:

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of SGS contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



Contents

Section 1: Company Overview	5
1.1 Legal Validity.....	5
1.2 Company Building Information	5
Section 2: Human Resources	6
2.1 Company Chart.....	6
2.2 Employee Headcount	6
2.3 Management.....	6
Section 3: Current Export Situation	7
Section 4: Export Business Capacity	8
4.1 Market Distribution (Previous 12 Months)	8
4.2 Main Clients.....	8
Section 5: Production Capacity	9
5.1 Annual Production Capacity (Previous Year).....	9
5.2 Production Capacity.....	9
5.3 Production Machinery	9
5.4 Testing Machinery	9
5.5 Subcontractors (N/A).....	9
Section 6: Quality Assurance	10
6.1.1 Quality Management System Certification	10
6.1.2 Product Certification	10
6.2 Testing Report (N/A).....	10
6.3 Quality Control Management.....	10
6.4 Supplier Management	11
6.5 After Sales Service	12
Section 7: Production Process Management	13
Section 8: R & D Capacity	14
8.1 Current Situation	14

Report No:	15383556_P+T	Report date:	02/Nov./2016	Assessed By	Terence Tan	
CONFIDENTIAL		All Rights Reserved			Page No:	3 of 25



8.2 R&D Real Case Description 16

8.3 Design Process 16

8.4 Design Devices 16

Section 9: Company Development / Expansion Plans 17

Section 10: Production Flow 17

Section 11: Certification & Photos 18

Section 12: Company and Product Samples 22

Section 13: Competitive Advantages 24

 13.1 Product Group Capacity 24

 13.2 Real Case for Lower MOQ & Lead Time 24

 13.3 Real Case for Large Contract & Lead Time..... 25

 13.4 Overseas After Sales Service Capacity 25

 13.5 After-sales service capacity 25



Section 1: Company Overview

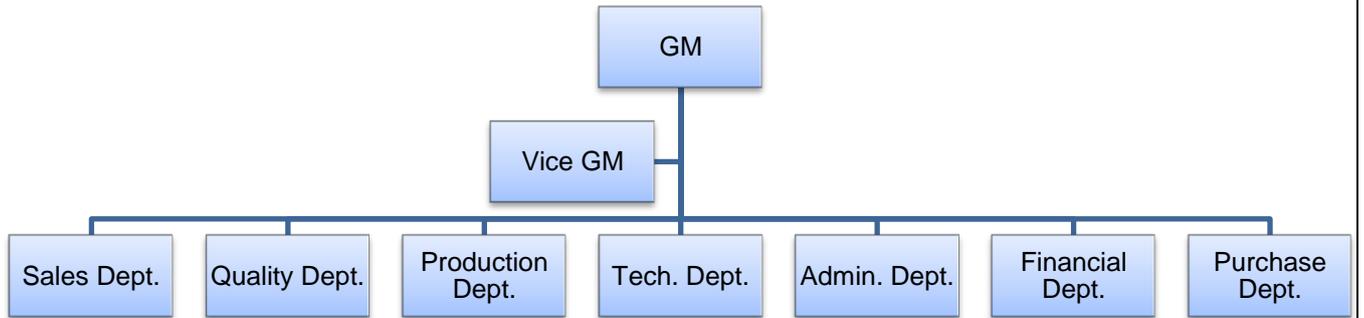
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9133052268314922 5G
Year Established:	06/Jan./2009	Validity Period:	06/Jan./2009 -- 05/Jan./2039
Export Experience:	8	Industry Experience:	8
Registered Address:	Industrial Concentration District, Baixian Town, Changxing County, Huzhou City, Zhejiang Province, China		
Company Address:	Industrial Concentration District, Baixian Town, Changxing County, Huzhou City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Changxing Industrial & Commercial Bureau
Registered Capital:	RMB 6,500,000		
Corporate Representative:	Mr. Yunfeng Yang		
Industry:	BBQ, Gas Heater Parts		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Gas Appliance Accessories, Gas Burner, ODS, Pilot Burner, Thermocouple, Nozzle, Electrode(for sale), Igniter (for sale)		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>10,000</u> m ²			
Number of Building(s) : <u>2</u>			
Office Size: <u>1,600</u> m ²			



Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Sales Dept.	5	0	5
Quality Dept.	3	0	3
Production Dept.	27	0	27
Tech. Dept.	3	0	3
Admin. Dept.	1	0	1
Financial Dept.	2	0	2
Purchase Dept.	2	0	2
Total Number:	45	0	45

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Yunfeng Yang	GM	University graduate	8



Section 3: Current Export Situation

Current Export Situation						
There is/are <u>4</u> foreign trading employee(s) in the company.						
Working Experience		Headcount	Accepted Language	Listening & Speaking	Reading & Writing	
Over 30 Years		0	English	Yes	Yes	
21-30Years		0	N/A	N/A	N/A	
11-20 Years		0	N/A	N/A	N/A	
6-10 Years		1	N/A	N/A	N/A	
2-5 Years		3	N/A	N/A	N/A	
Less than 2 years		0	N/A	N/A	N/A	
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
Export License Registration No.:			02325339			
Total Revenue (Previous Year):			Confidential			
Total Export Revenue (Previous Year):			Confidential			
Estimated Export Revenue (Current Year):			Confidential			
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
Nearest Port:			Shanghai Port, Ningbo Port			
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR			
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker			
Average lead time from product order confirmation to production delivery (products exiting the factory):						
Product Category		Num	Unit			
Gas Burner		30	days			
ODS		30	days			
Pilot Burner		30	days			
Thermocouple		25	days			
Nozzle		20	days			
Average Sampling Time						
Product Category		Lead Time				
Gas Burner		30 days				
ODS		7 days				
Pilot Burner		7 days				
Thermocouple		3 days				
Nozzle		1 day				
The Shortest Sampling Time						
Product Category		Shortest Lead Time				
Nozzle		1 day				
Report No:	15383556_P+T	Report date:	02/Nov./2016	Assessed By	Terence Tan	
CONFIDENTIAL		All Rights Reserved			Page No:	7 of 25



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Gas Appliance Accessories	Confidential	21
South America	Gas Appliance Accessories	Confidential	10
Eastern Europe	Gas Appliance Accessories	Confidential	10
Southeast Asia	N/A	0	0
Africa	Gas Appliance Accessories	Confidential	1
Oceania	Gas Appliance Accessories	Confidential	3
Mid East	N/A	0	0
Eastern Asia	N/A	0	0
Western Europe	Gas Appliance Accessories	Confidential	10
Central America	N/A	0	0
Northern Europe	Gas Appliance Accessories	Confidential	1
Southern Europe	Gas Appliance Accessories	Confidential	3
South Asia	Gas Appliance Accessories	Confidential	1
Domestic Market	Gas Appliance Accessories	Confidential	40
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
INDUSTRIAS RHEEM S.A DEC.V	Electrode Assembly	5	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Gas Burner, 150,000 pcs, ODS, 100,000 pcs, Pilot Burner, 300,000 pcs, Thermocouple, 100,000 pcs, Nozzle, 500,000 pcs				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Gas Burner	20,000 pcs/month	150,000 pcs		
ODS	100,000 pcs/month	100,000 pcs		
Pilot Burner	100,000 pcs/month	300,000 pcs		
Thermocouple	150,000 pcs/month	100,000 pcs		
Nozzle	500,000 pcs/month	500,000 pcs		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Shearing Machine	QC12Y	1	3	Acceptable
Digital Control Stretcher	YP46-AI	1	5	Acceptable
Punch Machine	T23	28	5	Acceptable
Spot Welding Machine	DTN-40	5	4	Acceptable
Dry Oven	N/A	1	5	Acceptable
High Frequency Induction Heat Machine	GP-15A	3	6	Acceptable
Lathe Machine	N/A	5	2	Acceptable
Grinding Machine	M7130	2	2	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Flow Test Instrument	SHANGTENG	1	6	Acceptable
Project	HF-2010	1	3	Acceptable
Voltage Withstand Test Instrument	RK2671A	1	3	Acceptable
Digital Electric Bridge	LW-2811CLCR	1	3	Acceptable
Wet Type Gas Flowmeter	BSD	1	5	Acceptable
Gas Analyzer	N/A	1	6	Acceptable
Oxygen Depletion Room	N/A	2	4	Acceptable
5.5 Subcontractors (N/A)				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO 9001:2008	ACL	TU006	The manufacture and assembly of gas appliance accessories	15/Aug./2016-- 15/Aug./2017
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	CTS	CTS071121-0175 1-E-R1	Thermocouple, B880402, B880401, B880403	23/Nov./2007 -- 31/Dec./2049
CE	CTS	CTS071019-0161 5-E-R1	ODS Pilot Burner, B880304, B880301, B880302, B880303, B880305, B880306, B880307	24/Oct./2007-- 31/Dec./2049
CE	CTS	CTS080519-0066 9-E-D-R1	Pilot Burner, B880203, B880209	21/May/2008-- 31/Dec./2049
6.2 Testing Report (N/A)				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Yunfeng Yang		
6.3.4	How many QA/QC inspectors in total?	3		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	1	26	3	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
Gas Burner		10 years		
ODS		10 years		



Pilot Burner	10 years	
Thermocouple	10 years	
Nozzle	10 years	
6.3.6 The Longest Guarantee Time		
Product Category	Guarantee Time	
Gas Burner	10 years	
6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary



6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>3</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	3		11-20 Years	2
Junior College	0		6-10 Years	0
Technical School	0		2-5 Years	1
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2011 1 0007206.3	A hypoxia protection device	Invention patent,	13/Jan./2011-- 12/Jan./2031	
ZL 2011 1 0007132.3	A gas appliance use lamp holder	Invention patent	13/Jan./2011-- 12/Jan./2031	
ZL 2011 1 0030210.1	A micro voltage generator	Invention patent	27/Jan./2011-- 26/Jan./2031	
ZL 2013 1 0742083.7	Gas appliance use ignition device & its application	Invention patent	30/Dec./2013-- 29/Dec./2033	
ZL 2011 2 0010230.8	A hypoxia protection device	The patent for utility model	13/Jan./2011-- 12/Jan./2021	
ZL 2011 2 0028936.7	A micro voltage generator	The patent for utility model	27/Jan./2011-- 26/Jan./2021	
Brand Situation				
Registration/ application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
13050740	Refer to the Photo	Catalogue 11	07/Oct./2015 -- 06/Oct./2025	Photo in Section 11 (Trademark Photos)
15850947	Refer to the Photo	Catalogue 11	28/Jan./2016-- 27/Jan./2026	Photo in Section 11 (Trademark Photos)
The Average Time For New Products Launched				
Product Category			Lead Time	
Gas Burner			40 days	



ODS	30 days
Pilot Burner	30 days
Thermocouple	10 days
Nozzle	3 days
The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
Nozzle	3 days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list all key equipment used:	Laboratory
Do R & D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Auto CAD, Pro E
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No



Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices		
Laboratory	Device 2	Device 3
	N/A	N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	To further develop overseas market.	2016-2017

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Punching		Ultrasonic Cleaning		Welding
4		5		6	
	Drying		Thermocouple Processing Line		ODS & Pilot Burner Assembly Line
7		8		9	N/A
	Inspection		Packing & Store		N/A



Patent Photos

Certification & Photos -- Invention Patent



Certification & Photos -- Invention Patent



Certification & Photos -- Invention Patent



Certification & Photos -- Invention Patent



Certification & Photos -- Patent For Utility Model



Certification & Photos -- Patent For Utility Model



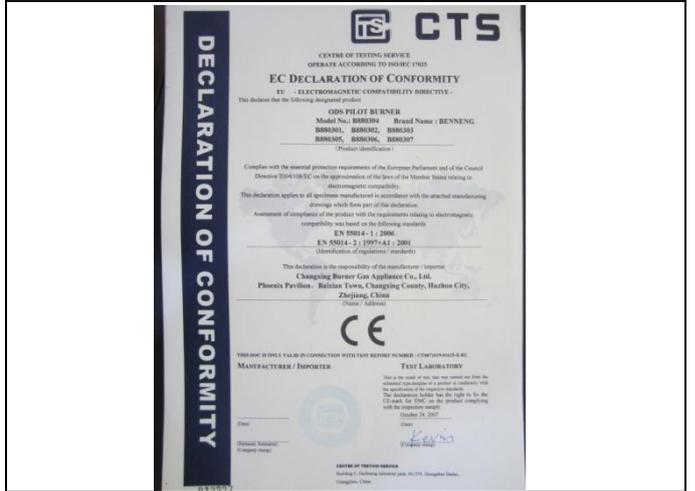


Product Certification Photos

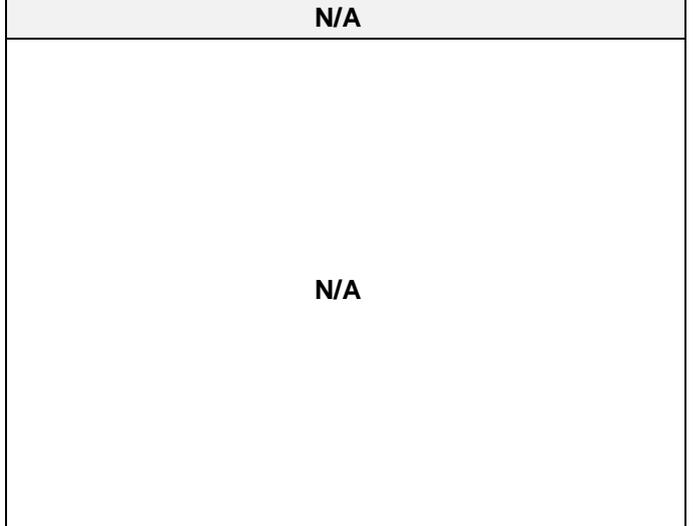
Certification & Photos -- CE



Certification & Photos -- CE

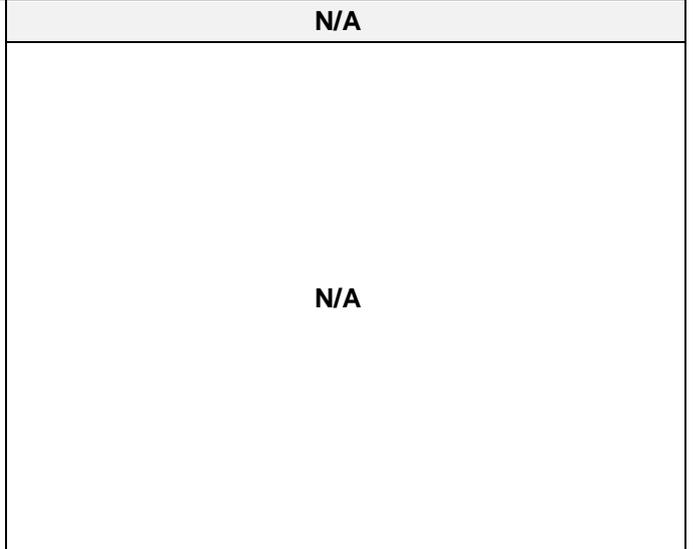
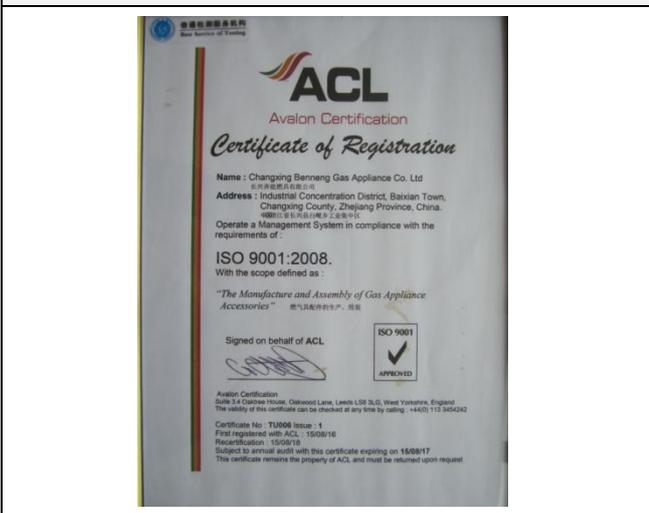


Certification & Photos -- CE



Quality Management System Certification Photos

Certification & Photos -- ISO9001





Trademark Photos

Certification & Photos -- Trademark



Certification & Photos -- Trademark





Section 12: Company and Product Samples

Company and Product Samples

Company Gate



Office Building



Workshop



Workshop



Product Sample



Product Sample





Product Sample



Product Sample



Product Sample



Product Sample





Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Gas Burner	150,000 pcs	Confidential
ODS	100,000 pcs	Confidential
Pilot Burner	300,000 pcs	Confidential
Thermocouple	100,000 pcs	Confidential
Nozzle	500,000 pcs	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	38	
No. of suppliers (which cooperated over 2 times)	38	
No. of provinces which cooperation suppliers belong to	3 (Zhejiang, Jiangsu, Shanghai)	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Gas appliance accessories	
Would the company like to provide a total solution for purchasing?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> Part, <u>Valve, gas tube, knob</u> <input type="checkbox"/> No	
If yes, please describe it	N/A	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Gas Burner	200 pcs	20 days
ODS	500 pcs	20 days
Pilot Burner	500 pcs	20 days
Thermocouple	200 pcs	10 days
Nozzle	500 pcs	3 days



13.3 Real Case for Large Contract & Lead Time				
Products Name	Order (Within 12 Months)		Lead Time	
Gas Burner	20,000 pcs		30 days	
ODS	100,000 pcs		40 days	
Pilot Burner	120,000 pcs		40 days	
Thermocouple	30,000 pcs		35 days	
Nozzle	60,000 pcs		28 days	
13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	6 H			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --